

# Buncombe County Residents and School Groups Reduced Admission

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*FY2021 Strategic Partnership Grants*

## ***Friend of the Nature Center***

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Ms. Karen Babcock  
PO Box 19151  
Asheville, NC 28802

friends@wildwnc.org  
O: 828-298-0182

## ***Ms. Karen Babcock***

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PO Box 19151  
Asheville, NC 28815

friends@wildwnc.org  
O: 828-298-0182

# Application Form

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## ***INSTRUCTIONS***

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As part of the FY2021 Strategic Partnership Grants program, Buncombe County requests proposals for community-based projects working toward outcomes in alignment with Strategic Plan focus areas.

Please refer to the Grant Guidelines published on the Strategic Partnership Grants website at [buncombecounty.org/grants](http://buncombecounty.org/grants) for complete information about the grant program, including: Purpose; Funding; Eligibility; Timeline; Grant writing workshop; Review process; Awards; and more.

**Applications are due by 5:00 on February 14, 2020.**

## ***BASIC INFORMATION***

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**BASIC INFORMATION – Before completing the application, please tell us a little about the request.**

### **Project Name\***

Buncombe County Residents and School Groups Reduced Admission

### **Strategy\***

Recognizing that some projects will use more than one strategy, select the strategy that most closely applies to this project:

- Environmental Stewardship - High quality air, water, farmland and renewable energy for future generations
- Educated & Capable Community - A county where all people thrive and demonstrate resilience throughout their lives
- Vibrant Economy - A robust and sustainable economy that builds on homegrown industries/talent and provides economic mobility for all
- Resident Well-Being - A county where residents are safe, healthy, and engaged in their community

Environmental Stewardship

### **Funding Request\***

How much funding is this project requesting for FY2021?

\$47,000.00

## Grant Guidelines\*

Have you read and understand the information presented in the FY2021 Grant Guidelines Strategic Partnership Grants?

Click here for the Grant Guidelines.

If no, please contact County staff to request assistance: Rachael Nygaard, (828) 250-6536 or rachael.nygaard@buncombecounty.org.

Yes

## Nonprofit Status\*

Upload proof of nonprofit status, such as IRS Determination Letter or documentation from the North Carolina Secretary of State. If this documentation is not available, briefly state the reason.

Friends 501(c)(3) verification.pdf

## Board of Directors\*

Upload a current list of your organization's Board of Directors. If your organization does not have a board of directors, briefly state the reason.

FY20 Board EXTERNAL USE.xlsx

## APPLICATION

**APPLICATION QUESTIONS – Responses to these questions will be scored by the grant committee. Each question is worth 10% of the final score.**

### Organization\*

Tell us about your organization. What is your mission? Highlight two or three key facts and accomplishments that best define your organization.

The mission of the WNC Nature Center is to connect people with the animals and plants of the Southern Appalachian Mountains by inspiring appreciation, nurturing understanding and advancing conservation. The Friends provides financial support through fundraising and events, and creates awareness for the Center. The Nature Center has been providing education and conservation of the region's resources and wildlife since 1973, and just experienced the highest attendance year on record, growing over 31% from 138,166 visitors in 2018 to 181,130 visitors in 2019.

Between fall 2018 and winter 2019, the new Front Entrance Complex and the new Red Panda Habitat opened to the public. The Friends of the Nature Center was instrumental in funding both projects. In addition, The Friends' Outreach Education Program has grown to serve nearly 10,000 economically challenged

children and adults with no or low cost offsite environmental education programs in Buncombe County and 8 other WNC counties.

The next Nature Center project The Friends will help support is a new Butterfly Exhibit, scheduled to open in 2021.

## Need for the Project\*

What is the main issue this project is established to address? What data or qualitative factors/stories are available to show that need?

The purpose of this project is reducing regular admission to the Nature Center for Non-City of Asheville Buncombe County residents and public school groups. If funded, this grant will match the reduced admission rate for Asheville City residents funded by the City of Asheville. In 2019, approximately 17,000 Buncombe County Non-City of Asheville residents and public school children took advantage of this Buncombe County Admission Offset Program.

Improving access allows Buncombe County residents opportunities to attend daily environmental education programs at the Nature Center. There they learn about the natural environment within which they live and how to value and support efforts to preserve the natural communities around us.

## Project\*

Explain the project and how it will work. Include the overall purpose and any models or evidence-based practices that will be included. What specific activities and milestones are included in the project plan?

By providing increased access to The Nature Center and its programs, children will learn about their natural world and grow into adults who protect it. Adults will learn more about our native animal and plant species which encourage responsible homeowner practices, such as reducing bear encounters, benefits of planting native plant species and appreciating our local natural environment. Getting outside also fosters greater physical and mental health.

As an Asheville City property, the WNC Nature Center provides a discount of \$3 for city residents and \$1 discount per child attending an education program/field trip at the center. We would like to continue offering the same discount for Buncombe County Non-City residents. Instead of paying \$10.95, BC residents now pay \$7.95. Students in BC Public School Groups save a dollar and pay only \$4.

## People Served\*

How many people will be served by this project? Describe the people served, including demographics such as geography, income, race & ethnicity, age, etc.

In calendar year 2019, nearly 14,000 Buncombe County residents and 2,600 public school children took advantage of this Buncombe County Admission Offset Program. Based upon this latest data, we anticipate serving at least 7% more residents in FY21, or 17,632 total BC residents and school children. This data is based upon the projected increase in BC residents and school children for this FY20. (Although it should be noted that BC admission increased 45%, from 8611 residents in FY18 to 15,512 in FY19!)

The Nature Center tracks zip codes, but does not track income, race and ethnicity.

## Results\*

What results do you hope to achieve with this project? Be specific about how much impact the project will have in line with Commissioner focus areas.

By providing increased access to The Nature Center and its programs, children will learn about their natural world and grow into adults who protect it. Adults will learn more about our native animal and plant species which encourage responsible homeowner practices, such as reducing bear encounters, benefits of planting native plant species and appreciating our local natural environment.

## Evaluation\*

How will you know you have succeeded? Explain the project evaluation process, including specific measures that will be tracked.

The WNC Nature Center uses RecTrac as its POS system. Each visitor provides their zip code which is entered into the system. RecTrac keeps track of type of ticket sold to capture age demographics. The data is immediate and accurate for reporting purposes. The best indicator of success is growth of daily attendance by Buncombe County residents and school groups.

## Collaboration\*

List any formal and/or supportive partners. Describe their roles in the project. How will they make it stronger?

City of Asheville's Nature Center is a supportive partner. They implement the project, track results which they report to The Friends, and provide staff for the work. The Friends of the WNC Nature Center could not administer the project without them.

## Budget\*

Download a copy of the budget form [HERE](#). Complete the form, and upload it using the button below.

Explain how grant funds will be used, specifically what type of expenses will be covered by County funds. Describe other sources of revenue, including type of funding, source, restrictions and status.

FY21\_SPGrant\_Budget\_Form.xlsx

Buncombe County funds would be restricted to reduced admission to the WNC Nature Center for Buncombe County residents and public school children. There are no other funding sources at this time.

## Other County Funding\*

List all other Buncombe County funding that is provided to your organization. For each item, list the project being funded, amount of funding, source (grant, departmental contract, etc.) and whether funding is to be renewed for FY2021.

N/A

## Sustainability\*

How will the project continue to succeed after the funding of the grant? Explain your plan for making this an ongoing effort.

In recent discussions with City leaders affiliated with the Nature Center, it has been made clear that their budget is a continuous challenge. At this date they are unable to finance this discount for Buncombe County residents and School Groups in the future. They already offer a Nature Center discount for City constituents. We are unsure if this project benefiting nearly 17,000 Buncombe County residents will be able to continue without full funding from Buncombe County.

At the close of the FY19 Strategic Partnership Grant period, The Friends of the WNC Nature Center funded the approximately \$11,000 gap to fulfill our commitment to extend the offset through the end of the fiscal year in June 2019. Since then, The Friends Board of Directors has decided we are not able to repeat this donation. If Buncombe County wishes to provide this admission offset benefit based upon the numbers in this grant proposal, it must be understood that The Friends and The City of Asheville are unable to provide additional funds at this time.

## OPTIONAL INFORMATION

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**OPTIONAL INFORMATION – This information will not impact grant scoring but will be helpful to the committee.**

### Partial Funding

If the project were to be offered a grant for partial funding, what factors would need to be considered?

### Resource Support

Beyond this grant request, how can Buncombe County support your organization with this project and in strengthening your work?

### Other

Is there anything else that you want the committee to know?

*[Unanswered]*

## File Attachment Summary

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### ***Applicant File Uploads***

- Friends 501(c)(3) verification.pdf
- FY20 Board EXTERNAL USE.xlsx
- FY21\_SPGrant\_Budget\_Form.xlsx



Department of the Treasury  
Internal Revenue Service

P.O. Box 2508  
Cincinnati OH 45201

In reply refer to: 0248667584  
Jan. 06, 2011 LTR 4168C E0  
23-7412910 000000 00

00031037

BODC: TE

FRIENDS OF THE WNC NATURE CENTER  
INC  
PO BOX 19151  
ASHEVILLE NC 28815-1151



028962

Employer Identification Number: 23-7412910  
Person to Contact: Mrs. Scheper  
Toll Free Telephone Number: 1-877-829-5500

Dear Taxpayer:

This is in response to your Dec. 29, 2010, request for information regarding your tax-exempt status.

Our records indicate that you were recognized as exempt under section 501(c)(3) of the Internal Revenue Code in a determination letter issued in June 1977.

Our records also indicate that you are not a private foundation within the meaning of section 509(a) of the Code because you are described in section(s) 509(a)(1) and 170(b)(1)(A)(vi).

Donors may deduct contributions to you as provided in section 170 of the Code. Bequests, legacies, devises, transfers, or gifts to you or for your use are deductible for Federal estate and gift tax purposes if they meet the applicable provisions of sections 2055, 2106, and 2522 of the Code.

Please refer to our website [www.irs.gov/eo](http://www.irs.gov/eo) for information regarding filing requirements. Specifically, section 6033(j) of the Code provides that failure to file an annual information return for three consecutive years results in revocation of tax-exempt status as of the filing due date of the third return for organizations required to file. We will publish a list of organizations whose tax-exempt status was revoked under section 6033(j) of the Code on our website beginning in early 2011.



First	Last	Title / Committee(s)	Other Board/Community Service	Notes
Karen	Cogburn		Animal Compassion Network, Asheville Humain Society, Committee for Independent Business Owners	VP/Ops Manager BrickStreet Equity Management
Jason	Chambers	Treasurer; Executive Committee; Finance Committee	Land of the Sky Regional Council Brownfields Redevelopment board, Leadership Asheville 2003, Asheville Parks and Greenways Foundation, Haywood Habitat for Humanity, Haywood Board of Realtors Community Service Committee	Residential Loan Officer, Entegra Bank
George	Ivey	Nominations Committee Chair	Non-profit consultant, Friends of the Smokies, Nature Conservancy, Fund for Haywood County, Haywood Waterways, Other boards over the years	Director of Public Engagement, North Carolina Arboretum
Nora	Carpenter	President, Executive Committee	Board Member & Volunteer, UUCA; Volunteer, Brother Wolf Animal Rescue	Writer, Associate Editor
Herbert (Butch)	Patrick, Jr.	Finance Committee	Pack Place -Treasurer, Chamber of Commerce-board member, First Baptist Church-deacon, Handi Skills-treasurer, Asheville Art Museum-board member	President Zealandia Holding Company
Sarah	Thomas-Moore	Secretary, Executive Committee; Development Committee Chair		Owner Worry Free Concierge
Nicole	Bently	Vice President; Executive Committee		Director Heart of Brevard
Jonathan	Hettrick	Development Committee	WWCPC Elder	Owner, Mountain Home Inspections
Brian	Lawler		Board Member, Eliada Homes; Volunteer, Asheville, Rugby Football Club	Attorney (Elder Law) Van Winkle Law Firm
Nhu-Mai	Friedman	Development Committee		
Sarah	Broberg	Development Committee	Board Member & Co-Founder of A Wing and a Chair	Business Owner, UNCA
Holly	Vestal	Development Committee	Brother Wolf- Dalmation Rescue; Past Board Service	Business Owner
Jean	Wauford	Finance Committee	United Way, Mission Rathbun House	VP Carolina Alliance Bank
Matt	Kern	<i>Former Board President (FY 2016 &amp; FY 2017)</i>		Contractor
Jonathan	Thompson	Finance Committee		CPA

Maggie	mobile Pet	Education	2012		Asheville, NC 28804
Mary	Worrell	Education	2014 (1st)	19 Dayton Rd.	Asheville, NC 28804
Ross	Prezant	Bus Op	2011 (2nd)	9 Strawberry Ln	Weaverville, NC 28787
Sandy	Tarantino		2011 (1st)	4 Fernlawn Road	Asheville, NC 28805
Leslie McCullough	Casse		2012 (2nd)	56 Woodland Road	Asheville, NC 28804
Scott	Paxon		2013 (1st)	7 Charles St	Asheville, NC 28801
John	Delaloye	Finance	2013 (2nd)	145 Cane Creek Indus. Park Rd., Ste 100	Fletcher, NC 28732
Jaime	Conley	Finance	2014 (1st)		
Douglas "Doug" H.	Williams	Past President Exec, Finance, Events, Nominating	2012 (2nd)	72 Cliffview Dr	Asheville, NC 28803
Kevin	FitzPatrick		2012 (2nd)	458 Morgan Rd	Candler, NC 28715
Dr. David	Greenspan	Events Chair	2013 (2nd)	1085 Tunnel Rd, Ste. 7B	Asheville, NC 28805
Sara	Fields	Events	2013 (1st)	923 Woodvine Rd.	Asheville, NC 28803
Brian	Methvin	Wild Visions	2015 (1st)	303 S Braeside Ct	Asheville, NC 28803
Dr. Hal	Mahan	Dr. Hal Mahan	Marketing	3 Chunns View Drive	Asheville, NC 28805
Johnny	McKay	Johnny McKay	Marketing	209 Cardinal Crest Ln.	Asheville, NC
Tommy	Duncan	Tommy Duncan	Events Co-Chair	100 E. Mountain Way	Asheville, NC
Lynn	Karegeannes	Lynn Karegeannes	Events Co-Chair		
Dan	Lazar	Dan Lazar	Wild Visions	25 Kalmia Drive	Asheville, NC 28804
Holly	Stiles	Holly Stiles	President, Exec, Wild	125 S. Lexington Ave, #208	Asheville, NC 28801

John	Stanier	John Stanier	Treasurer, Exec, Fin., Wild	60 Stuyvesant Rd	Asheville, NC 28803
Barbara	Kolack Veach	Barbara Kolack Veach	Past President Exec,	20 Cedar Cliff Rd	Asheville, NC 28803
Kathryn	Mann	Kathryn Mann	Nominations	2 Meadow Vista Ct	Asheville, NC 28803
Sarah	MacLeod	Sarah MacLeod		8033 US Hwy 25/70	Marshall, NC
Vicky	Garner	Vicky Garner	Finance, Wild Visions	10 S. Tunnel Rd.	Asheville, NC 28805
Sarah	Merrell	Sarah Merrell	Marketing		
Johanna	Cahan	Johanna Cahan	Events	4 Frith Dr	Asheville, NC 28803
Bob	Pierce	Bob Pierce	Finance, Nominations, Wild Visions	12 Munn Dr	Asheville, NC 28805
Adinna	Smith	Adinna Smith			
Tommy	Duncan	Tommy Duncan	Events Co-Chair	100 E. Mountain Way	Asheville, NC

120 Bull Creek Rd	230-5195 (cell)	<a href="mailto:mclancy101@gmail.com">mclancy101@gmail.com</a>
19 Dayton Rd., Asheville, NC 28804	H-828-254-3246	<a href="mailto:marybeth@main.nc.us">marybeth@main.nc.us</a>
9 Strawberry Ln, Weaverville, NC 28787	C-828-776-6435	<a href="mailto:rossprezant@charter.net">rossprezant@charter.net</a>
4 Fernlawn Road, Asheville, NC 28805	C-828-423-7212 H-828-298-5980	<a href="mailto:teachersandy@yahoo.com">teachersandy@yahoo.com</a>
56 Woodland Road, Asheville, NC 28804	H 828-505- 0630 C 615-294-8001	<a href="mailto:lesliecasse@gmail.com">lesliecasse@gmail.com</a>
7 Charles St, Asheville, NC 28801	C-828-423-1209 W-828-254-1921x235	<a href="mailto:scottpaxon@gmail.com">scottpaxon@gmail.com</a> <a href="mailto:spaxon@abtech.edu">spaxon@abtech.edu</a>
145 Cane Creek Indus. Park Rd., Ste 100, Fletcher, NC 28732	C-828-230-6873 W-828-209-0308	<a href="mailto:jdelaloye@diamondbrand.com">jdelaloye@diamondbrand.com</a>
114 Estelle Park Dr, Asheville, NC 28803	C-828-713-2385 W-828-771-2212	<a href="mailto:jconley@givensestates.org">jconley@givensestates.org</a>
72 Cliffview Dr, Asheville, NC 28803	C-828-335-1005	<a href="mailto:dhwilliams2@gmail.com">dhwilliams2@gmail.com</a>
458 Morgan Rd, Candler, NC 28715	828-670-7434	<a href="mailto:kevin@all-species-imaging.com">kevin@all-species-imaging.com</a>
1085 Tunnel Rd, Ste. 7B, Asheville, NC 28805	C-828-545-4585 H-828-299-0847 W-828-298-4500	<a href="mailto:drgreenhands@gmail.com">drgreenhands@gmail.com</a>
923 Woodvine Rd., Asheville, NC 28803	C-919-260-6860 W-828-398-5254	<a href="mailto:sfields@mktconnections.com">sfields@mktconnections.com</a>
303 S Braeside Ct, Asheville, NC 28803	C 703-623-9125	<a href="mailto:brian@methvin.com">brian@methvin.com</a>
3 Chunns View Drive, Asheville, NC 28805	C 828-551-1707 W 828-274-5430	<a href="mailto:halmahan@gmail.com">halmahan@gmail.com</a>
209 Cardinal Crest Ln., Asheville, NC 28805	C-828-712-6306 H-828-296-1850	<a href="mailto:jamasheville@gmail.com">jamasheville@gmail.com</a>
100 E. Mountain Way, Asheville, NC 28805	C 828-772-5421	<a href="mailto:tduncan75@gmail.com">tduncan75@gmail.com</a>
	C-828-273-2243 H-828-253-3468	<a href="mailto:karegeannes@charter.net">karegeannes@charter.net</a>
25 Kalmia Drive, Asheville, NC 28804	C 828-280-5556	<a href="mailto:danlazar@bellsouth.net">danlazar@bellsouth.net</a>
125 S. Lexington Ave, #208, Asheville, NC 28801	C-551-208-2822 W-919-856-2195	<a href="mailto:stilesolly@yahoo.com">stilesolly@yahoo.com</a>

60 Stuyvesant Rd, Asheville, NC 28803	W 828-393-0088 x502 C 828-279-0490	<a href="mailto:jstanier@carofin.com">jstanier@carofin.com</a>
20 Cedar Cliff Rd, Asheville, NC 28803	C 828-231-0789 H 828-274-3214	<a href="mailto:bjkveach@gmail.com">bjkveach@gmail.com</a>
2 Meadow Vista Ct, Asheville, NC 28803	H 828-298-2574 C 828-216-0382	<a href="mailto:akmann@charter.net">akmann@charter.net</a>
8033 US Hwy 25/70, Marshall, NC 28793	C-828-575-4702	<a href="mailto:sarahmacleod23@aol.com">sarahmacleod23@aol.com</a>
10 S. Tunnel Rd., Asheville, NC 28805	C-828-273-9391 W-828-250-7030	<a href="mailto:vgarner@ashevillesavingsbank.com">vgarner@ashevillesavingsbank.com</a>
202 Brickton Village Cir #303, Fletcher, NC 28732	C-828-231-3963 W828-231-3963	<a href="mailto:sdesforge@gmail.com">sdesforge@gmail.com</a>
4 Frith Dr, Asheville, NC 28803	C-828-231-9055 W-828-252-5668	<a href="mailto:jwcahan@gmail.com">jwcahan@gmail.com</a>
12 Munn Dr, Asheville, NC 28805	C 828-450-9161 H 828-298-6723	<a href="mailto:bpierce366@gmail.com">bpierce366@gmail.com</a>
C-828-242-3034	<a href="mailto:AJA33@cornell.edu">AJA33@cornell.edu</a>	Asheville Humane Society Development, Social and Events Committees
100 E. Mountain Way, Asheville, NC 28805	C 828-772-5421	<a href="mailto:tduncan75@gmail.com">tduncan75@gmail.com</a>

similar facility exec director

Bookkeeper for husband's company, gardener & beekeeper!

traveling vet and works at Center; wife Liz - 828-215-6439

4th grade science teacher

non working lawyer, journalist

Professor at AB Tech

CFO co-owner of Diamond Brand

Controller @ Givens Estates, Inc

retired attorney from Chicago

professional nature photographer

Greenhands Healing Center, chiropractor

Asheville Affiliates Vice President, Founding Member of The Asheville Scene	Marketing & Event Director, Market CEO
Fundraising Board for Homeward Bound of Asheville	Azera Partners
Board President for Colburn Earth Science Museum; President of So. Ap. Mineral Society; Adj. Prof. Warren Wilson College & UNCA; Exec Director for Cleveland Museum of Natural History Mountain Area Child & Family Centers, YMCA Strong Kids Campaign	Owner Compleat Naturalist
President for Greater Asheville Area Apartment Association & the Apartment Association of WNC Buncombe County Medical Society Alliance, Fine Arts League of the Carolinas, Carolina Day School Lower School Art Appreciation, Hills of Prior Director of Education/Manager of WNC Nature Center 1979-1997; Director Colburn Earth Science Museum, Blue Ridge Naturalist Program Executive Committee for 28th Judicial District Bar Board, Buzz Breakfast Committee & Marketing Committee for Leadership Asheville, Hotline	Biltmore Western Highlands Homemaker, Community Staff Attorney with

Volunteer for Habitat for Humanity and a few shelters	Investment banker with
Board member & President of Parent Council for Carolina Day School; head Grants Committee & member of French Broad River Garden Club; Corresponding Secretary, Membership Arrangements Chairperson and various	non-practicing physician, retired mid
Board member for Utah Credit Union, various committees and volunteer work for other	Business Owner
President for Business Network Int'l, Team Development Committee for ACS Relay for Life, volunteer for Brother Wolf & Manna Planning Committee for WNC Run/Walk for Autism & Daniel Boone Council Sporting Clay Classic; volunteer for Asheville Track Club, Henderson Cty YMCA, Henderson Cty Public Schools & Small Business Technology Development Center; through Diamond Brand-	Assistant VP, Banking
Carolina Day School volunteer, Genesis Alliance patron member, Buncombe Cty Medical Auxillary, Mountain Laurel Garden Club, Jr League	Marketing Manager Diamond Brand
Board member Haw Creek Community Association; Zoo Atlanta Volunteer for 17 years; member Association of Zoo & Aquarium Docents attended 12 annual conferences & over 30 zoos with staff and docents	Practice Administrator; retired geologist; volunteered 30 yrs. Zoo Atlanta; wife-Martha
Attorney,	
President for Greater Asheville Area Apartment Association & the Apartment Association of WNC	Western Highlands

100

4

10

50

106

150

150





John Delaloye

Jaime Conley

Douglas "Doug" H. Williams

Kevin FitzPatrick

Dr. David Greenspan

75

75

75

131

206

106

2

2

70

256

Adinna Smith

9/15/2009

Sara Fields

Brian Methvin

Dr. Hal Mahan

Johnny McKay

Tommy Duncan

Lynn Karegeannes

Dan Lazar

Holly Stiles

John Stanier

Barbara Kolack Veach

Kathryn Mann

Sarah MacLeod

Vicky Garner

Sarah Merrell

Johanna Cahan

Bob Pierce

Tommy Duncan

	Barbara	Lawson		Potential					
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c-865-660- 8865	<a href="mailto:barlyn3@yahoo.com">barlyn3@ yahool.co m</a>
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## Strategic Partnership Grants

### Proposed FY2021 Project Budget (July 1, 2020 - June 30, 2021)

<b>Organization Name:</b>	<b>Friends of the WNC Nature Center</b>
<b>Project Name:</b>	<b>Buncombe County Residents and School Groups Reduced Admission</b>
<b>Grant Amount Requested:</b>	<b>\$47,000</b>

FY2021 Proposed Project Revenue	Amount	Committed or Pending?
Proposed Buncombe County Strategic Partnerships Grant	\$ 47,000	Pending
List other sources:		
List other sources:		
List other sources:		
List other sources:		
List other sources:		
List other sources:		
List other sources:		
<b>Total</b>	<b>\$ 47,000</b>	

FY2021 Proposed Project Expenses	Proposed Grant	Other Funds	Total	Notes
Personnel			\$ -	
Training			\$ -	
Travel			\$ -	
Supplies / Materials			\$ -	
Meetings (Food, Interpreting, Child Care, etc.)			\$ -	
Equipment / Furniture			\$ -	
Printing / Marketing			\$ -	
Licensing / Memberships / Dues / Subscriptions			\$ -	
Client Support			\$ -	
Contracts			\$ -	
Professional Services (Legal, Accounting, etc.)			\$ -	
Insurance and Bonds			\$ -	
Building Maintenance (Rent, Utilities, Repairs, etc.)			\$ -	
List other costs:			\$ -	
List other costs:			\$ -	
List other costs:			\$ -	
List other costs:			\$ -	
<b>Total</b>			<b>\$ -</b>	

Overall Organization Budget	Amount	Notes
FY2019 Actual Year-End Revenue	\$ 1,265,614	Includes TDA Grant of \$313,000 for front entrance/\$61,400 restricted to Red Panda
FY2019 Actual Year-End Expenses	\$ 834,793	
FY2020 Adopted Budget Amount	\$ 899,956	
FY2021 Proposed Budget Amount	\$ 920,000	Not approved. Projected only.