

March 26, 2012

The Honorable David Gantt, The Honorable Bill Stanley, The Honorable Carol Peterson,  
The Honorable Ray Bailey, The Honorable Holly Jones,

Pursuant to the Franchise Agreement entered into by and between Buncombe County and Waste Pro of North Carolina, section #SWF-2010 Amendment #1 Section 7.2, Waste Pro is entitled to a rate increase as of January 1, 2012. Pursuant to our conversation with Chairman Gantt and County Manager Wanda Greene, we are requesting a rate increase of eight (8%) percent over the current contract price. Currently, the contract calls for a monthly rate of \$14.20. The new rate, with the 8% increase would be \$15.34. Since the inception of the contract, our fuel cost have increased over \$10,000 per month. Our labor and insurance cost have increased over 3%.

We are fully aware of the timing of this request, however, we are following the terms of the contract that went into effect on January 1, 2010. The County set the terms of this section of the contract. We feel this is a completely justifiable request.

We are requesting that this matter be placed on the consent agenda at the earliest possible time. We are requesting this increase go into effect as early as possible. Thank you for your consideration to this request. As always, we are at your disposal to answer any questions you may have.

Roland Joyner, Division Manager



Bob Christy, Municipal Marketing Director

