



Buncombe County, NC Request for Increase

Chip Gingles Regional Vice President



Factors for Consideration

- **Long-term partnership**
- **Continued investment**
 - Increased wages
 - Capital Spend
 - Customer Education
- **Focused on recruitment**
 - Regionally based recruiter
 - Increased participation in job fairs
 - Enhanced advertising focused on recruitment
 - Sign-on bonus (up to \$5,000)
 - Comprehensive benefits package



Factors for Consideration

- **Requesting an increase of \$.39 per home**
 - Partially covers the rising recycling processing costs
- **New educational materials**
 - Improve quality of material received at the processing facility
- **Common Contaminants**
 - All residents need to use their recycling cart
 - Place loose items in their cart
 - No plastic bags (No blue bags)



Factors for Consideration

- In November 2021, Waste Pro was paid a rebate of \$19 per ton for recyclables.
- In November 2022, Waste Pro is charged \$63/ton to dispose of the same recyclables. This is due to volatility in the commodity market.
- The \$82/ton difference in price means that our processing cost have more than quadrupled.



Recycling Increase (request)

- Per the contract, contractor must *request* approval from BOC
- 2023 increase request is \$.39 cents/month
- Request is for recycling fee increase to be effective on Jan 3, 2023 (if approved at BOC meeting)
- If approved the new rate will be \$22.55 per month





Questions

