Policy
Prequalification of Bidders for Construction or Repair Projects

Presented by
Ron Venturella
Finance
September 7, 2021
Background/Need

• Solid Waste has requested to prequalify bidders for construction of Cell 7 at the County Landfill.

• North Carolina General Statutes require a policy to be in place before bidders can be prequalified for a construction project.

  * G.S. 143-135.8

• Currently, BC does NOT have policy in place to allow for this type of process.
Benefit

• Allows the County to determine if a contractor has the skill, judgment, integrity, sufficient financial resources, and ability necessary to the faithful performance of a contract for construction or repair work before bidding begins. *G.S. 143-135.8(f)(2)
Policy Overview
Key Points

• This is not to pick the most qualified but to determine which firms meet a minimum criteria to bid on a project.

• Two Step Process
  • Firms are prequalified to bid on a construction project.
  • Those that meet the prequalification then can bid on the project. Which is awarded to the lowest bidder.
Policy Overview

Key Points

• Policy is voluntary
  • Departments may use on project-by-project basis
  • Only impacts construction and repair projects

• Provides guidance
  • Application Requirements
  • Assessment Process
  • Protest Denial Procedures
Policy Overview

Key Points

• Appeals Process
  • Two opportunities to appeal or protest a denial
    • Initial protest
    • Administrative review (final protest)

• Administrative review by County Manager
  • Outside of the selection committee
Policy Overview
Equity & Inclusion

• Directly addresses equity and inclusion
  • Must solicit HUB and County-registered WMBEs
  • Aligns with Strategic Plan / Equity Action Plan / Finance Business Plan
Creation Process

• Drafted
  • Procurement
  • General Services
• Employee Policy Committee
• MAG (Management Advisory Group)
• Department Head Review
  • General Services, Solid Waste, Ag. & Land Resources, Parks & Rec