

Policy Prequalification of Bidders for Construction or Repair Projects

Presented by

Ron Venturella

Finance

September 7, 2021



Background/Need

- Solid Waste has requested to prequalify bidders for construction of Cell 7 at the County Landfill.
- North Carolina General Statutes require a policy to be in place before bidders can be prequalified for a construction project.
 * G.S. 143-135.8

 Currently, BC does NOT have policy in place to allow for this type of process.



Benefit

• Allows the County to determine if a contractor has the skill, judgment, integrity, sufficient financial resources, and ability necessary to the faithful performance of a contract for construction or repair work before bidding begins. *G.S. 143-135.8(f)(2)





Policy Overview Key Points

- This is not to pick the most qualified but to determine which firms meet a minimum criteria to bid on a project.
- Two Step Process
 - Firms are prequalified to bid on a construction project.
 - Those that meet the prequalification then can bid on the project. Which is awarded to the lowest bidder.





Policy Overview Key Points

- Policy is voluntary
 - Departments may use on project-by-project basis
 - Only impacts construction and repair projects
- Provides guidance
 - Application Requirements
 - Assessment Process
 - Protest Denial Procedures





Policy Overview Key Points

- Appeals Process
 - Two opportunities to appeal or protest a denial
 - Initial protest
 - Administrative review (final protest)
 - Administrative review by County Manager
 - Outside of the selection committee





Policy Overview Equity & Inclusion

- Directly addresses equity and inclusion
 - Must solicit HUB and County-registered WMBEs
 - Aligns with Strategic Plan / Equity Action Plan / Finance Business Plan





Creation Process

- Drafted
 - Procurement
 - General Services
- Employee Policy Committee
- MAG (Management Advisory Group)
- Department Head Review
 - General Services, Solid Waste, Ag. & Land Resources, Parks & Rec



