



Buncombe County Board of Commissioners

Request for Board Action

Meeting Date: 5/19/2020

New Business

Department: Planning & Development, Community Development Division

Presenter(s): Matthew Cable

Contact(s): Matthew Cable, Ron Venturella, Brandon Freeman

Subject: Mountain Mobility Operating Contract

Brief Summary:

Buncombe County currently contracts with RATP Dev USA, Inc., for Mountain Mobility operations. The existing operating contract expires June 30, 2020.

The County undertook a competitive selection process, issuing a Request for Proposals (RFP# 032720) for Mountain Mobility operations on February 17, 2020. The RFP sought proposals for a contract with an initial three-year term with two additional three-year term renewal options. The maximum period of performance under the contract is nine (9) years.

Technical Proposals were received March 27, 2020 and Cost Proposals were thereafter requested where technical proposals were complete. The Selection Committee reviewed and evaluated Technical and Cost Proposals in accordance with evaluation criteria outlined in the RFP. RATP Dev USA, Inc. submitted the highest scoring Technical Proposal and the highest scoring Cost Proposal. RATP Dev also provided the least costly proposal.

As outlined in the RFP, County staff entered into contract negotiations with the highest scoring proposer and arrived at a fair and reasonable negotiated best and final offer. Buncombe County's procurement policies authorize the County Manager to enter into this service contract with notification to the Board of Commissioners. The table below, outlines the total base cost for the initial three-year term:

Fiscal Year	2021	2022	2023
Contract Rate Per Service Mile	\$2.2885	\$2.3344	\$2.3875
Total Base Service Miles	1,445,012	1,470,416	1,496,328
Total Base Cost	\$3,306,850	\$3,432,578	\$3,572,440

Recommended Motion & Requested Action:

The Board of Commissioner acknowledge notice that the County Manager will enter into a service contract with RATP Dev USA, Inc. for Mountain Mobility operations.

County Manager's Comments and Recommendation:

The County Manager recommends entering into the contract with RATP Dev USA, Inc.